



INTEGRA REALTY RESOURCES

IRR | TAMPA

COMMERCIAL REAL ESTATE
VALUATION & CONSULTING

37+

years serving [market/state]
markets

IRR[®]—*INTEGRA REALTY RESOURCES*—

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. *IRR. Local expertise. Nationally.*

1,000

appraisals completed
annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Office



- **200 Central, 200 Central Ave., St. Petersburg, FL, 339,332 SF**
- Tampa City Center, 201 N. Franklin St., Tampa, FL, 305,382, SF
- Airport Executive Center, 2203 N. Lois Ave., Tampa, FL, 833,544 SF
- CitiGroup Headquarters, 3800 Citigroup Center Dr., Tampa, FL, 749,365 SF
- Memorial Center I and II, 4919 & 4921 Memorial Blvd., Tampa, FL 195,073 SF

Retail



- **Centro Ybor, 1600 E. 8th Ave., Tampa, FL 279,879 SF**
- Proposed Publix Shopping Plaza, 2655 NE 35th St., Ocala, FL 82,974
- Clearwater Town Square, 511-553 S. Fort Harrison Ave., Clearwater, FL 14,928 SF
- University Commercial Center, 1501-1911 E. Fowler Ave., Tampa, FL 39,288 SF
- McGregor Pointe, 15271 Gregor Blvd., Fort Myers, FL 145,247 SF

Golf Courses



- **Bradenton Country Club, 4646 9th Ave W, Bradenton, 121 acres**
- Cheval Golf and Country Club, 4312 Cheval Blvd, Lutz 211 acres
- The Links of Lake Bernadette, 5430 Links Ln, Zephyrhills, 117 acres

Land



- **Artisty @ Palmer Place, EQ of Palmer Blvd and Iona Rd, Sarasota, FL 161 acres**
- Ashton, Conservation Way, Thomas Nursery Rd, Tillman Dr, Lake Wales, FL 468 acres
- Haines City Town Center, Watts Dairy Rd & Hwy 27, Haines City 120 acres
- Becker Boat Basin, 26450 Overseas Hwy, Summerland Key 186 acres
- Barton Road Land, 6306 Barton Rd, Plant City, FL 25 acres

Multi-Family



- **Robles Park, 3814 Central Ave, Tampa, 700 units**
- Austin Commons, 2726 Kurt St, Eustis, 60 units
- Tarpon Pointe, 801 Riverside Dr E, Bradenton, 290 units
- Largo Apartments, NWC US Highway & 142nd Ave, Clearwater, 137 units
- L'Estancia, 3516 Coronado dr, Sarasota, 224 units

Hotel/Motels



- **Comfort Suites, 1941 Edgewater Dr, Clearwater, 50 Rooms**
- Motel 6, 6626 E Dr Martin Luther King Blvd, Tampa, 118 Rooms
- Quality Inn, 2595 54th Ave N, St Petersburg, 115 Rooms
- Bentley's and Casey Key, 1660 S Tamiami Trl, Osprey, 130 Rooms

OUR VALUE PROPOSITION

We serve lending and financial institutions, corporations, private clients, developers, investors, governmental agencies, attorneys, and other professionals concerned with the value, use, and feasibility of real property. We have been serving the Greater Tampa Bay area since 1984, and our work product incorporates advanced technical applications and thorough analysis of each property. We routinely provide an integrated solution for all of our client's needs throughout Florida and the southeastern United States, providing a full range of commercial real estate services, including several specialty practice groups. Our management team, with over 140 years of combined real estate valuation experience, and our appraisal staff consistently completes over 1,000 assignments annually.



Kendra Stevens Barry, Senior Managing Director

Kendra Barry is a Managing Director for Integra Realty Resources Tampa Bay and has more than 20 years of commercial real estate and appraisal experience. Along with commercial real estate valuations, her experience includes the management of professional office buildings, strip centers and multi-tenant complexes, as well as portfolio management for commercial real estate investors. Kendra specializes in special use properties including churches, funeral homes, and educational facilities, with expertise in educational properties; specifically, charter schools, colleges and universities and daycare facilities. She has appraised more than 75 educational properties across the southeastern United States, with considerable experience in Florida.



Bradford L. Johnson, MAI, MRICS, Executive Director

Brad Johnson is the Senior Managing Director and founding Principal of Integra Realty Resources Tampa Bay. He is a National Practice Leader of Integra's Healthcare and Seniors Housing specialty practice and directs valuation and consulting engagements related to a wide variety of seniors housing and health care properties. Brad has more than 40 years of commercial real estate related experience in consulting, valuation, brokerage, development and land use planning. He has supervised thousands of market analyses and valuation assignments throughout the United States, including portfolio engagements



Raymond E. Veal, MAI, CCIM, MRICS, Executive Director

Ray Veal is an Executive Director and Principal for Integra Realty Resources Tampa Bay. He has over 35 years of experience in commercial real estate, including brokerage, management, consulting and valuation. Ray has appraised a wide variety of property types, including all of the basic 'food groups', though he has specialized in complex assignments involving mixed-use planned unit developments, hospitality/lodging, marinas, subdivisions, golf courses, conservation easements and large tracts of vacant land. Ray is also frequently engaged to conduct marketability and feasibility studies and to provide real estate investment consulting services.



John F. Thigpen, MAI, Executive Director

John Thigpen is an Executive Director and Principal for Integra Realty Resources Tampa Bay and is a practice leader of Integra's National Healthcare & Seniors Housing specialty practice. John has been actively engaged in real estate valuation and counseling for more than 27 years. He has expertise related to a wide variety of seniors housing and health care properties, including nursing homes, assisted living facilities, independent living facilities, CCRC's, hospitals, ambulatory surgery center, residential treatment facilities and medical office buildings. He is also actively involved in the valuation of multi family assets for HUD financing programs.



Bruce D. Throdahl, Managing Director

Bruce Throdahl is a Managing Director for Integra Realty Resources Tampa Bay. Mr. Throdahl has over 17 years of experience in real estate valuation and consulting. He has performed valuations on a variety of property types throughout the state of Florida including, but not limited to: apartment complexes; bars and nightclubs; hotels and motels; single and multi tenant industrial buildings; truck terminals; professional office buildings; day care facilities; restaurants; retail strip centers and freestanding retail buildings; golf courses, and vacant land for numerous uses.



Kara K. Phillips, MAI Managing Director

Kara Phillips is a Managing Director and Principal for Integra Realty Resources Tampa Bay and has over 14 years of commercial real estate and appraisal experience. Additional work experience includes 43 years of experience in the financial field. Kara has performed commercial real estate valuations on numerous property types throughout the Tampa Bay area, State of Florida, and Southeast United States. These property types include but are not limited to: neighborhood and community shopping centers, net leased assets, professional and medical office buildings, industrial proper-ties, religious facilities, and vacant land for numerous uses.



OUR CLIENTS

- 1st United Bank
- 40/86 Mortgage Capital, Inc.
- AGM Financial Services, Inc.
- AIMCO
- Akerman Senterfitt Law Firm
- Alarion Bank
- Albemarle Bank & Trust
- AllState Investments, Inc.
- Alostar Bank of Commerce
- American Campus Communities
- American Momentum Bank
- AmeriNational
- Armed Forces Bank
- Atlantic Housing
- Aviv REIT
- Bank of America
- Bank of Tampa
- Bank of Ozarks
- Bayview Financial LLC
- BB&T
- BBVA Compass
- Beal Service Corporation
- Berkadia
- Bloomin' Brands
- BMO Harris Bank
- BMR Funding, LLC
- Bridgewater Bank
- Cadence Bank
- Capital Bank, NA
- Capital City Bank
- Capital Crossing Servicing Co. LLC
- Carter Bank & Trust
- Centennial Bank
- Central Bank of Florida
- Century Bank of Florida
- Church Loans & Investment Trust
- CIBX Commercial Mortgage
- C-III Asset Management LLC
- CitiBank
- City National Bank
- Comerica Bank
- Community Bank
- Community Bank of Manatee
- Community Trust Bank of TX
- Continental National Bank of Miami
- Cornerstone Healthcare Plus REIT, Inc.
- Cortez Community Bank
- Crosson Dannis Inc.
- CW Capital
- Department of Veteran Affairs
- Deutsche Bank Berkshire Mortgage, Inc.
- Dickinson Financial Corp.
- Directed Capital Resources, LLC
- Dominion Development & Acquisition, LLC
- Doral Bank Florida
- Dougherty Mortgage, LLC
- Draper and Kramer, Inc.
- Eastern Mortgage Capital
- Emigrant Funding Corp.
- EvaBank
- EverBank
- Fannie Mae
- Federal Deposit Insurance Corp.
- First Bank
- First Financial Bank
- First Horizon
- First Housing
- First Midwest First National Bank of NW Florida
- First National Bank of South Miami
- First National Bank of Talladega
- Flagstar Bank
- Florida Bank
- Florida Traditions Bank
- Foley & Lardner Law Firm
- Fowler White Boggs Law Firm
- Freddie Mac
- GE Capital Corp.
- GE Healthcare Financial Services
- Governmental Management Services
- Grandbridge Real Estate Capital
- Gray Robinson Law Firm
- Grow Financial Credit Union
- Gulfshore Bank
- Heartland Communities, LLC
- Hill Ward Henderson Law Firm
- Holiday Fenoglio Fowler, LP
- Holland & Knight Law Firm
- Huntington National Bank
- International Finance Bank
- Jefferson Bank
- Jefferson Pilot
- JPMorgan Chase
- KeyBank
- KeyCorp Real Estate Capital Markets, Inc.
- Ladder Capital Finance, LLC
- Lexington Realty Trust
- Live Oak Bank
- Love Funding
- Mechanik Nuccio Law Firm
- Nationwide Health Properties REIT
- National Real Estate Advisors
- Neighborhood Lending Partners, Inc.
- Northmarq Capital
- NorthStar Bank
- Oak Grove Capital
- One West Bank
- Patriot Bank
- Pilot Bank
- Platinum Bank
- PNC Bank
- PNC Multifamily Capital
- PNC Real Estate Valuation Services
- Prime Meridian Bank
- RBC Bank
- Red Mortgage Capital
- Regions Bank
- Royal Banks of Missouri
- Sabadell United Bank
- Seaside National Bank
- Seltzer Management Group
- Sovereign Bank
- Sunlife Financial
- Sun Trust Bank
- Superior Bank
- Synovus Bank
- TD Bank
- TIB Bank
- USAmeriBank
- US Century Bank
- Ventas REIT
- Wauchula State Bank
- Wells Fargo
- Whitney Bank
- Zions First National Bank



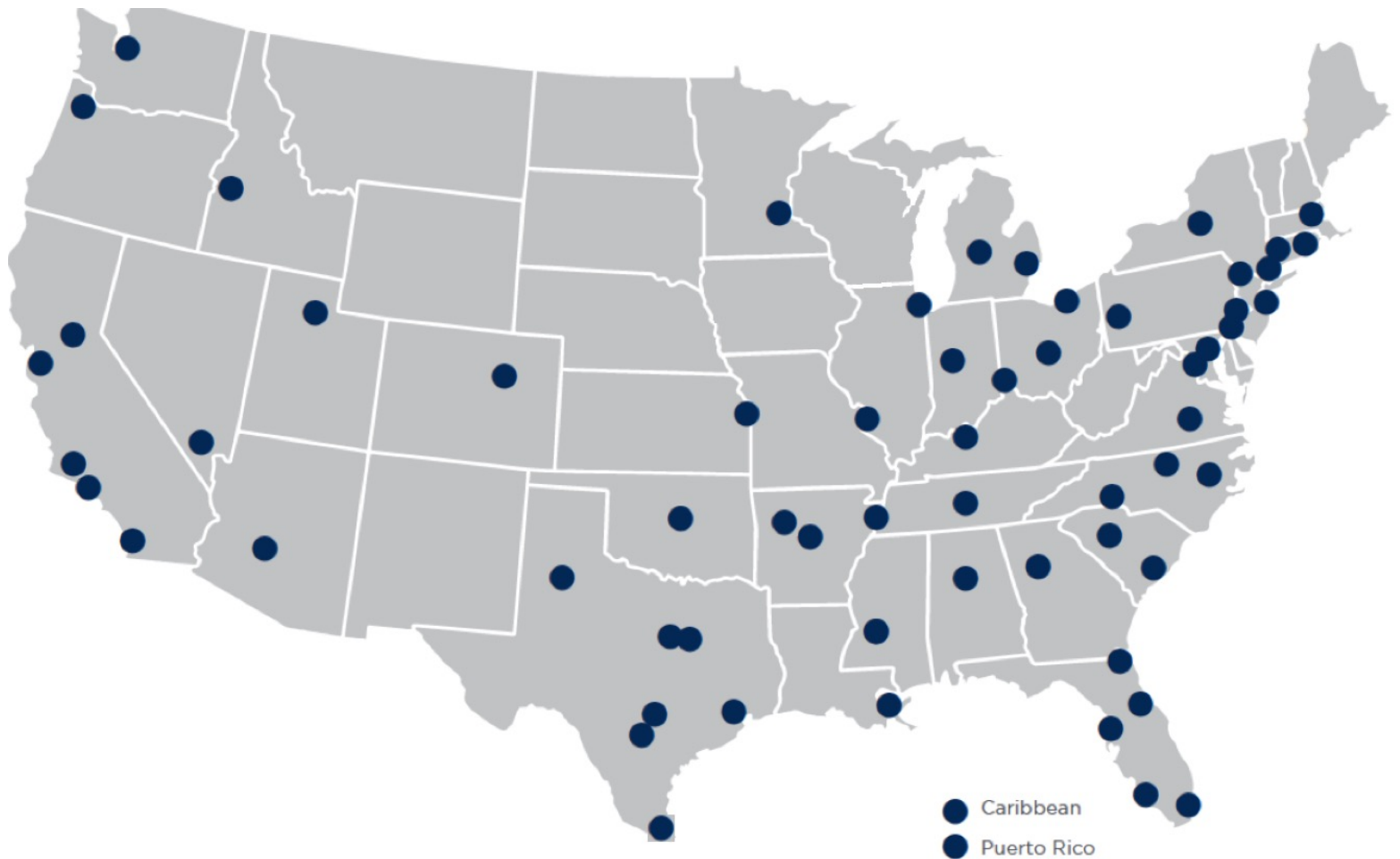
LOCAL EXPERTISE. NATIONALLY.

50+

local offices

60+

markets covered U.S. and Caribbean



NORTHEAST OFFICES

CONNECTICUT

Hartford, CT
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

NEW JERSEY

Coastal New Jersey
Halvor J. Egeland, MAI
T (732) 244-7000 ext. 103
hegeland@irr.com

Northern New Jersey
Paul T. Beisser, CRE, MAI, SCGRE
T (973) 422-9800
pbeisser@irr.com

NEW YORK

Syracuse, NY
William J. Kimball, MAI, FRICS
T (315) 422-5577
wkimball@irr.com

PENNSYLVANIA

Philadelphia, PA
Raja P. Waran, MAI
T (610) 238-0238
rwaran@irr.com

Pittsburgh, PA
Brian Kelly, MAI, SRA
T (412) 683-2211
bkelly@irr.com

RHODE ISLAND

Providence, RI
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

SOUTHEAST OFFICES

ALABAMA

Birmingham, AL
Rusty Rich, MAI, MRICS
T (205) 949-5995
r-rich@irr.com

FLORIDA

Miami | Caribbean
James Andrews, MAI, CRE, FRICS, ASA/BV
T (305) 670-0001 ext. 320
jandrews@irr.com

Orlando, FL
Christopher D. Starkey, MAI
T (407) 843-3377 ext. 112
cstarkey@irr.com

Southwest Florida
Carlton J. Lloyd, MAI
T (239) 687-5801
clloyd@irr.com

Tampa, FL
Kendra Stevens Barry
T (813) 287-1000 ext. 110
kbarry@irr.com

GEORGIA

Atlanta, GA
Matthew Albigese, MAI
T (404) 418-4358 ext. 1000
malbigese@irr.com

NORTH CAROLINA

Charlotte, NC
John D. Scott, Jr., MAI, MRICS
T (704) 206-8258
jscott@irr.com

Greensboro, NC
Nancy B. Tritt, MAI, SRA, FRICS
T (336) 676-6033
ntritt@irr.com

Raleigh, NC
Chris R. Morris, MAI, FRICS
T (919) 847-1717
cmorris@irr.com

SOUTH CAROLINA

Charleston, SC
Cleveland "Bud" Wright, Jr., MAI
T (843) 718-2125 ext. 10
cwright@irr.com

Columbia, SC
Michael B. Dodds, MAI, CCIM
T (803) 772-8282 ext. 110
mdodds@irr.com

TENNESSEE

Nashville, TN
Paul Perutelli, MAI, SRA, FRICS
T (615) 628-8275 ext. 1
pperutelli@irr.com

VIRGINIA

Richmond, VA
Kenneth L. Brown, MAI, FRICS, CCIM
T (804) 346-2600 ext. 209
kbrown@irr.com

CENTRAL OFFICES

ILLINOIS

Chicago, IL
Ron DeVries, MAI, FRICS
T (312) 565-3432
rdevries@irr.com

INDIANA

Indianapolis, IN
Michael Lady, MAI, SRA, ASA, CCIM, FRICS
T (317) 546-4720
mlady@irr.com

KENTUCKY

Louisville, KY
Stacey S. Nicholas, MAI, MRICS
T (502) 452-1543 ext. 3774
snicholas@irr.com

MICHIGAN

Detroit, MI
Donald L. Selvidge, MAI
T (248) 540-0040 ext. 114
dselvidge@irr.com

Grand Rapids, MI
Jeff Genzink, MAI
T (616) 261-5000
jgenzink@irr.com

MINNESOTA

Minneapolis/St. Paul, MN
Michael Amundson, MAI, CCIM
T (952) 905-2401
mamundson@irr.com

MISSOURI

Kansas City, MO
Brock A. Heyde, MAI
T (816) 652-0222
bheyde@irr.com

St. Louis, MO
Timothy M. Schoemehl, MAI
T (636) 898-6533
tschoemehl@irr.com

OHIO

Cincinnati/Dayton, OH
Gary S. Wright, MAI, FRICS, SRA
T (513) 426-7125
gwright@irr.com

Cleveland, OH
Douglas P. Sloan, MAI
T (330) 659-3640 ext. 101
dsloan@irr.com

Columbus, OH
Brad A. Johnson, MAI
T (614) 398-4307
bajohnson@irr.com

SOUTHWEST OFFICES

ARIZONA

Phoenix, AZ
Walter "Tres" Winus, III, MAI, FRICS
T (602) 266-5599
twinius@irr.com

OKLAHOMA

Oklahoma City, OK
Richard Cole, Jr., MAI
T (405) 422-0718 ext. 2
richard.cole@irr.com

TEXAS

Austin, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Dallas, TX
Jimmy H. Jackson, MAI
T (972) 725-7724
jhjackson@irr.com

Ft. Worth, TX
Alan Pursley, MAI, SRPA, SRA, SGA
T (817) 763-8023
apursley@irr.com

Houston, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Lubbock, TX
Taylor Carmona
T (409) 656-5199
taylor.carmona@irr.com

San Antonio, TX
Brandon Brehm, MAI, CCIM
T (210) 446-4444
bbrehm@irr.com

WEST OFFICES

CALIFORNIA

Los Angeles, CA
John G. Ellis, MAI, CRE, FRICS
T (818) 290-5444
jellis@irr.com

Orange County
J. Richard Donahue, MAI
T (714) 665-6515
rdonahue@irr.com

Sacramento, CA
Kevin Ziegenmeyer, MAI
T (916) 435-3883 ext. 224
kziegenmeyer@irr.com

San Diego, CA
John A. Morgan, MAI
T (858) 259-4900 ext. 315
jmorgan@irr.com

San Francisco, CA
Jeffrey Fillmore, MAI
T (408) 299-0444
jfillmore@irr.com

COLORADO

Denver, CO
Larry B. Close, MAI
T (720) 833-5931
lclose@irr.com

IDAHO

Boise, ID
Bradford Knipe, MAI, ARA, CRE, CCIM, FRICS
T (208) 472-3200
bknipe@irr.com

NEVADA

Las Vegas, NV
Charles E. Jack, IV, MAI
T (702) 906-0480
cjack@irr.com

UTAH

Salt Lake City, UT
John T. Blanck, MAI, MRICS
T (801) 263-9700 ext. 109
jblanck@irr.com

WASHINGTON

Seattle, WA
Matthew A. Bacon, MAI
T (206) 436-1179
mbacon@irr.com

CARIBBEAN

Caribbean
James Andrews, MAI, CRE, FRICS, ASA/BV
T (844) 952-7604 ext. 402
jandrews@irr.com

Puerto Rico

Carlos Vélez, MAI, SRA, BCA, CMEA, CCIM, MRICS
T (787) 782-4974
cvelez@irr.com

INTEGRA REALTY RESOURCES - TAMPA BAY

550 N Reo St, Suite 220
Tampa, FL 33609
T: (813) 287-1000
F: (813) 281-0681
irr.com/tampa

Kendra Barry
Senior Managing Director
T (813) 287-1000 x 110
tampabay@irr.com

Brad L. Johnson, MAI, MRICS
Executive Director
T (813) 287-1000 x120

irr.com

Visit us online to learn more
and access our extensive
research library.



INTEGRA REALTY RESOURCES
Local Expertise. Nationally.